SharpSpring

What Is Marketing Automation?

It's a suite of tools used for campaign optimization.



What Are The Features?



Email Automation Send emails with triggers and build personal relationships with leads



Rebrandable Rebrand the entire platform and reinforce your branding with clients every day



Single Sign-On Manage all your clients from a single instance



Dynamic Forms Capture more leads with forms designed to convert



Dynamic Web Content Close more sales with content that grows with your leads

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Sales Notifications Email or text sales team when a lead indicates they are ready to buy



VisitorID Triple your leads by identifying anonymous traffic



CRM Integration

Lead Scoring

and reach out to

sales-ready leads

Prioritize your pipeline

Immediately plug your leads into your sales team's system

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Call Tracking Accurately track leads generated via phone calls to campaigns



Gmail/Email Syncing Emails sent and received from IMAP clients show up right in leads'

histories



A/B Testing

Test emails head-to-head to see exactly what works the best

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Behavior Tracking Understand your leads to create one-on-one communication



Sales Analytics Enable your sales team with key insights about each lead



Campaign Optimization Eliminate waste an

Eliminate waste and identify opportunities

The Marketing Automation Difference

WOULD YOU RATHER..





MORE REVENUE FOR YOU

Marketing automation allows you to forge rich relationships, and by developing a deep connection with your customers, your business will be discovered with more leads, driving sales and proving ROI.



Marketing automation drives a 451% increase in qualified leads for businesses

THE BEST COMMUNICATION TOOLS

Marketing automation is a leap forward in digital marketing tools. For the first time, your business will have the resources to connect with each customer on a one-on-one basis.

3%

Get ahead of the competition Only 3% of B2B companies are currently using marketing automation

ANALYTICS FOR OPTIMIZATION

Marketing automation identifies successful tactics and poor performances. This allows you to eliminate waste and improve your ROI.

